# The Al Revolution in Analytics

Trygve Karper - CEO & CoFounder



## Who's talking

#### Me

- PhD Mathematics & Associate Professor NTNU
- 3 years R&D at SLB
- Built everything Al & Data Science at Cognite
- Founder & CEO of Riff (formerly Databutton)

#### Riff

- 20 Employees, Oslo, UK, Denmark, US, and Singapore.
- 3500 customers globally
- An online Al agent that creates Apps, Automations, and Agents through chatting.
- For businesses and used by non-developers.



### Do you remember?

**Analytics And Data Science** 

# Data Scientist: The Sexiest Job of the 21st Century

Meet the people who can coax treasure out of messy, unstructured data. by Thomas H. Davenport and DJ Patil

From the Magazine (October 2012)

#### What we got

- Data infrastructure built out at enormous costs.
- Used by analysts to create reports.
- Data Scientists made tons of models that was difficult to get value out of.
- All over not a lot of real ROI



### Why on earth??

### Literacy

- Using a dashboard or report is in practise quite hard.
- It requires data literacy to go from a concrete situation to finding insight in the available reports and dashboards.
- It also takes time, and the right data report might not exist.

#### **Culture**

- Talking about being data driven is easy.
- Being data driven requires deep commitment and trust from top to bottom.

#### Costs

- Data infrastructure turned out to be very costly.
- Maintenance is hard.
- People tried to build a perfect house, then get value.



### The Al revolution

Al is a revolution.

- lt doesn't replace roles, but makes skilled people much more efficient. Though exactly when and how isn't obvious.
- The world won't need fewer technical people, but many many more.



ChatGPT May Be Eroding Critical Thinking Skills, According to a New MIT Study

TECH ARTIFICIAL INTELLIGENCE





# We need to become more technical, not less

ROLE	UNACCEPTABLE	CAPABLE	ADOPTIVE	TRANSFORMATIVE
ENGINEERING	Calls Al coding assistants 'too risky' Has never tested Al-generated code Relies only on Stack Overflow snippets	Uses ChatGPT/Copilot/etc for simple coding tasks (ex: regex, unit-test stubs)  Can explain how they prompt, review, and validate Al output	Chains LLM calls with fallback + retry logic Adds eval tests to flag hallucinations Knows Claude Code, Cursor, Windsurf, etc Can walk interviewers through prompt tweaks, token limits, code-review, etc	Ships LLM-powered features, monitors live metrics, and refines based on user feedback Builds an Al-first dev pipeline (guardrails, RAG docs, etc) that cuts down PR cycle time
PRODUCT	Dismisses AI as hype, showing no curiosity about user value PRDs and prototypes lack any AI concepts or experiments	Uses ChatGPT to draft PRDs, story maps, and synthesize user-interview notes  Knows basics (LLMs, embeddings, latency vs. cost) and can share example prompt patterns	Ships an Al-powered feature with a clear "human-in-the-loop" check Chooses models based on accuracy, latency, throughput, and context-window constraints Demonstrates ROI (ex: cut time-to-insight from 5 days down to 3)	Builds/drives product strategy & org- wide AI roadmap through eval-first product development Launches a proprietary fine-tuned LLM feature that opens up a new pricing tier
SUPPORT	Refuses to use AI for support workflows Has zero automation skills (no rules, macros, bots, etc) Manually handles every ticket	Summarizes tickets with ChatGPT and cites faster context shifts  Knows and follows Security / TSO approval flow before trying new tools	Builds Zapier workflows that triage queues and auto-tag CRM records Tracks CX metrics, refines prompts when AI misreads tone, keeps living doc of what works	Rolls out an org-wide Al triage bot that cuts first-response time by 25%  Creates & presents ROI dashboards, balancing cost vs. customer experience in quarterly planning
PEOPLE / HR	Distrusts all Al hiring tools Screens each resume one-by-one Relies on manual scheduling and candidate follow-ups	Drafts interview guides & summarizes panels with ChatGPT, saving 2-ish hours/week  Can explain privacy limits (ex: no PII in public models)	Automates onboarding docs; runs LLM resume-screen with bias checks, yielding 3× faster shortlists  Measures time-to-hire gains and refines prompts for under-represented talent pools	Revamps recruiting funnel with AI to shorten time-to-hire by 30%  Trains HRBPs on safe AI and shapes company policy on ethical hiring AI
MARKETING	Runs campaigns without Al-driven A/B tests or content variants Ignores Al tools for analytics, personalization, or audience insights	Uses Al to summarize customer stories  Drafts first drafts of social posts and headlines with Al, then edits by hand	Runs a basic AI stack and A/B-tests copy to increase CTR by 30% Audits biased language and optimizes prompt libraries	Builds an Al-driven campaign engine to personalize content at scale Leads quarterly Al trainings, sets tooling roadmap, and speaks at industry events on Al-powered growth

# **Business impact still in its infancy**

**Sparring & Consultation** 

Generating text, images, etc

**Code Generation** 

**Customer Support** 

**Analytics** 

The fastest growing startups in history!



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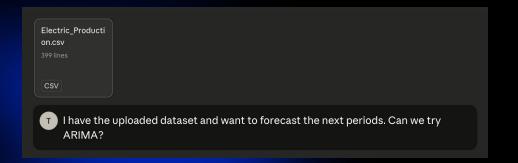
**Customer Support** 

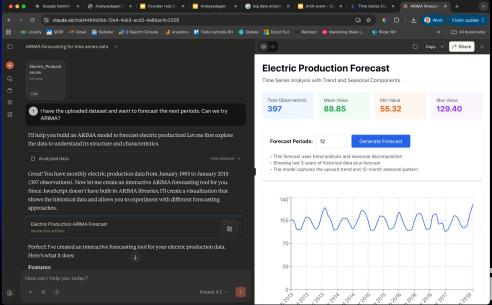
**Analytics** 

But one of the absolutely biggest impacts is going to come in Analytics



# I suspect you are all already being more efficient due to Al.







So, you don't need to consult old papers, books, find some package or software, spend time back and forth.



#### What are the best models to use?

#### Practical Recommendation

For production use with your data, I'd go with SARIMA first, then validate with Holt-Winters as a benchmark. Both will give you:

- · Confidence intervals for forecasts
- Statistical validation metrics (AIC, BIC)
- · Well-tested methodology

Want me to show you Python code for implementing SARIMA or any of these other approaches?







# Forecast with 95% Confidence Intervals 155.94 - Historical Data - SARIMA Forecast - Upper 95% CI - Lower 95% CI



# **Analytics is perfect for Al**

- Code is complex, but it's not big!
- Lot of tedious work involves relatively simple data operations.
- Analysts love methods and intuition, not memorizing method details.

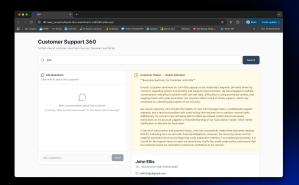


# The analysis job will be among the first to change!

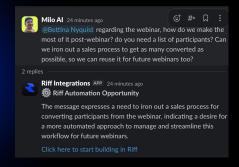
Creating reports, models, dashboards

Enabling actionable advice to people when they need it.









Agents that pull data across source systems and provides actionable advice for situations people are inn.

Data gathering bots and forms, that ensures that status are pulled from where the knowledge sits.

https://trygve.riff.works/ai-ready-check

Alerts, notifications, enrichments into the surfaces where people do work.





Add images

Tip: describe what you want to build, what features it should have and how you want it to work. Let Riff take care of the rest.

#### Your Apps

311 apps created





### Riff

- Generates real production quality Front-ends, and python backends
- Natively connects to business systems, from gmail, to hubspot, to BigQuery.
- Can run data heavy jobs of up to 1h. Perfect for analysis and modelling.
- Deploy with 1-click and share with team or the world
- Secure and governed by default



# Thank you

